


EXECUTIVE Recruit



Case Study



"Executive Recruit has consistently exceeded expectations, delivering exceptional results time and time again."

Nimesh Akhauri, The DDC Group – Group CEO

Key Achievements

- Executive Recruit successfully identified and attracted a Global Chief Executive Officer (CEO) for The DDC Group, to support the company's board with its ambitious global expansion strategy.
- The recruitment process ensured the appointment of Nimesh Akhauri, an expert leader with over 25 years of expertise in BPO, technology, and digital transformation.
- Executive Recruit also facilitated the appointment of a Chief Sales Officer and SVP-level Solution Architect leaders, enhancing DDC's senior leadership team and supporting its growth trajectory.
- The seamless leadership transition set DDC on a path to expand its global footprint and innovate in data-driven, AI-powered solutions.

The Challenge



Leadership Transition for Global Growth

The DDC Group, a global leader in business process outsourcing (BPO) and data solutions, sought a new Group CEO to drive its next phase of growth.

After 35 years of leadership, co-founder Jan Trevalyan, transitioned to Chairman of the Board. This created a need for a visionary leader who could direct the complexities of global expansion, drive innovation, and align leadership with DDC's strategic goals.

The new CEO required deep expertise in BPO, technology, and digital transformation, as well as a proven ability to deliver progressive results. Additionally, the competitive nature of the global talent market for senior executives added density to the search, making it essential for DDC to partner with a recruitment agency capable of delivering top quality candidates.

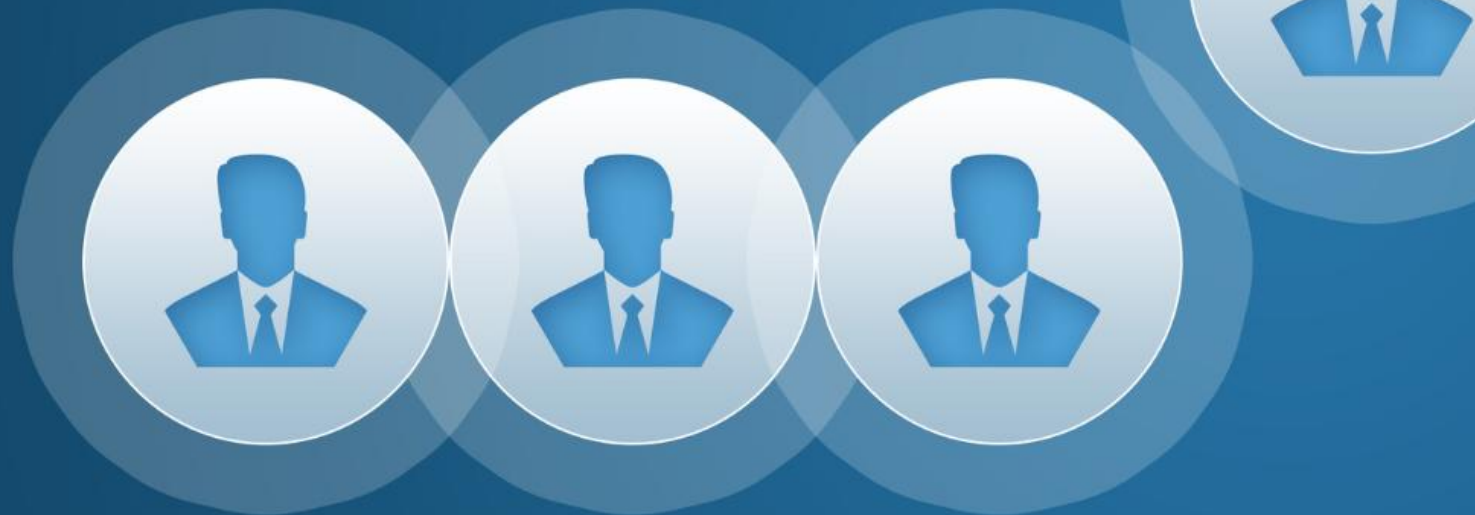
The Search



A Tactical Recruitment Process

- **Initial Consultation:** Executive Recruit worked closely with DDC's leadership to define goals, culture, and key attributes for the global CEO role.
- **Market Mapping & Research:** A detailed analysis of the BPO, CX, and technology sectors identified top talent with leadership credentials and a proven track record in business transformation.
- **Targeted Headhunting & Outreach:** A focused campaign attracted senior leaders with BPO and global operations expertise, emphasising DDC's innovative use of AI and data solutions.
- **Candidate Screening & Evaluation:** Candidates were thoroughly assessed for leadership capabilities, strategic vision, and cultural fit, ensuring alignment with DDC's global expansion goals.
- **Shortlisting & Client Review:** A carefully selected shortlist of top candidates enabled DDC to focus on leaders capable of managing complex markets and scaling operations.
- **Interview & Selection:** Following in-depth interviews, DDC appointed Nimesh Akhauri as Group CEO, whose expertise in digital transformation and global scaling made him the ideal choice.

Why choose us?



Delivering Leadership Aligned with Strategic Growth

By understanding The DDC Group's unique challenges and strategic goals, Executive Recruit identified a leader who could align with the company's vision and drive its global expansion.

In addition to placing the Group CEO, Executive Recruit also identified and secured a Chief Sales Officer and SVP-level leaders, further strengthening DDC's senior leadership team. These appointments supported the company's ambitious objectives in innovation, market expansion, and client acquisition.

Nimesh Akhauri shared his thoughts on joining DDC: "I am honored to join The DDC Group at such a key moment and will continue to build on the strong foundation established by Jan and the team. I am committed to transforming DDC into the best Tech Led BPM service provider and driving extraordinary business outcomes for our clients through innovation, data, AI and technology."

EXECUTIVE

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We'll help you find the perfect candidate

If you are looking for an exceptional c-suite leader,
managing director or executive appointment, please talk to
us about your requirements.

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